



Office of the Mayor

"BETTER BY THE BAY"

James J. Schmitt
Mayor

January 5, 2012

Mary Bonura
Lime Energy
2247 Lindsay Way
Glendora, CA 91740

Dear Ms. Bonura,

K&B Electric should be given strong consideration as an electrical contractor for your work with Focus on Energy's SBDI program. Its owner, Jeff Koeppel, worked on a comprehensive lighting project with the City of Green Bay in 2011. As the City's former Sustainability Coordinator I had direct contact with Jeff throughout the project and am most qualified to recommend his services.

Under their contract with the City, Jeff and his staff installed over 700 new lighting fixtures and 300 occupancy sensors in four months. His installations covered 60 City facilities and were valued at \$123,000. For such a large project, we were very impressed with how organized and punctual Jeff was throughout the construction process. He volunteered to assist with submitting Focus on Energy rebate forms that returned \$9,600.00 to the City of Green Bay. Jeff is very familiar with Focus on Energy and would be a great participant in the SBDI program. He was very flexible with any changes throughout the contract and was always willing to give advice on energy efficiency opportunities and product selection. I highly recommend Jeff Koeppel and have no doubt his new company, K&B Electric, will continue to provide excellent customer service.

Thank you for your time and consideration of Jeff Koeppel of K&B Electric as a great candidate for Focus on Energy's SBDI program.

Sincerely,

Jennifer Pollitt
Mayor Schmitt's Chief of Staff
City of Green Bay, Wisconsin